

Founded in 1955, the Albert Einstein College of Medicine (Einstein) is one of the nation's premier institutions for medical education, basic research and clinical investigation. A full-time faculty of some 2,000 conducts research, teaches, and delivers health care in every major biomedical specialty. The college has some 730 medical students, 193 Ph.D. students, 106 MD/Ph.D. students and 275 postdoctoral fellows.

Einstein's major strength, in addition to training physicians and scientists, is its science. During fiscal year 2015, the faculty's consistently high level of scientific achievement resulted in the awarding of more than \$150 million in peer-reviewed grants from the National Institutes of Health (NIH).

Einstein is part of Montefiore Medicine Academic Health System, an integrated academic delivery system comprising seven campuses, including 8 hospitals, a multi-county ambulatory network, a new state-of-the-art "hospital without beds", a skilled nursing facility, school of nursing, home health agency, and the state's first freestanding emergency department. As the University Hospital for the Albert Einstein College of Medicine, Montefiore is a premier academic health system, employing Einstein's clinical faculty and training Einstein's medical students, over 1,300 residents, 420 allied health students, and 1,600 nursing students annually

Philanthropic support to fund our initiatives is vital to helping us build a better future for our patients, alumni, and community at large. Currently, we are seeking a Major Gifts Officer to build philanthropic opportunities in vital clinical and research areas of the hospital system and College of Medicine, such as pediatrics, brain science, cancer, and the Children's Hospital at Montefiore. The selected candidate will bring energy, creativity and a commitment to teamwork as we build upon this program. The qualified candidate should have comprehensive writing skills, the ability to follow-through on tasks until completion and a significant attention to detail.

Reporting to the Director of Development, Principal and Major Gifts, the Major Gifts Officer's primary responsibility is to build relationships with and to cultivate ongoing gifts of support in the range of \$100,000 and larger from individual donors, patients, family foundations, and alumni.

Collaborating with physicians and researchers and key leadership to identify grateful patients and donor prospects; develop cultivation and solicitation plans; manage and implement fundraising strategies; and provide stewardship to donors.

Managing a program for the identification, cultivation, solicitation and stewardship of existing as well as prospective individual major donors, qualified by gifts of \$100,000 or higher.

Managing a portfolio of individual major gift prospects and participating personally in soliciting gifts.

Preparing formal fundraising requests, required follow up reports and renewal applications for major sources of private funding.

Providing a high level of service to internal and external constituent groups including: prospective donors, donors, trustees, hospital leadership and faculty.

Guiding and engaging physicians, researchers, and senior staff on techniques of effective individual and organizational fundraising.

Assisting with the planning and implementing of cultivation events.

Qualified candidates will have earned a bachelor's degree

5 – 7 years of proven success in major gifts fundraising and foundation relations.

Candidates should have computer skills and competency with Microsoft Office (Word, Excel, PowerPoint, and Outlook) and The Raiser's Edge database or a comparable fundraising database.

Apply Here: <http://www.Click2apply.net/yvh52xj9t7zgqkqw>

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