



ONLINE ADVERTISING COPY

Chief Development Officer
Blythedale Children's Hospital
Valhalla, NY
www.blythedale.org/

As one of only 19 pediatric specialty hospitals in the United States, Blythedale Children's Hospital (Blythedale) has the combined staff, expertise and resources – including the largest pediatric therapy department in New York State – to provide exceptional comprehensive care for medically complex children and support for their families. Blythedale was the first hospital in the United States to develop a post-NICU/PICU program and is New York State's only children's hospital with its own K-12 public school district on site. In addition, Blythedale has received numerous awards and recognition for positive outcomes related to patient safety. Planning for discharge home begins upon admission. Blythedale's goal is to help its patients return to their families and communities.

Blythedale seeks a strategic, innovative, and creative Chief Development Officer (CDO) to propel its unprecedented visionary goals. The CDO in collaboration with Blythedale's President and leadership will have primary responsibility for creating and executing a long-term, comprehensive fundraising strategy and furthering the culture of philanthropy within Blythedale. S/he will lead a transformative fundraising effort for Blythedale to achieve its vision to be recognized as the national leader in the care of children with complex medical needs, transform the way care is delivered to these children on the national level, and remain independent while developing strong, sustainable partnerships to achieve specific strategic objectives.

The CDO will report to the President and CEO, Larry Levine, serve as a member of the executive team, and effectively lead the Office of Development (five direct reports).

S/he will identify and maintain a portfolio of top prospects, while leading a fundraising effort that capitalizes on current and emerging opportunities for support. S/he will increase levels of annual, capital, endowment, and program advancement funds.

As the CDO, the successful candidate will focus on the identification, cultivation, solicitation, and stewardship of major gift prospects, while developing strategies to identify and engage a pipeline of new prospects (including friends, foundations, and corporations). S/he will possess a proactive approach to fundraising and the demonstrated ability to engage constituents in an atmosphere charged with enthusiasm and energy for institutional goals. The successful candidate will have the stature and proven ability to develop productive relationships with executive leadership, volunteers, and medical leaders. Moreover, s/he will have the proven ability to creatively engage and motivate volunteers, donors, and prospects, and inspire confidence with internal and external constituencies.

Blythedale Children's Hospital has retained [Freeman Philanthropic Services, LLC](#) to facilitate this executive recruitment. Please send confidential inquiries and applications directly to Freeman Philanthropic Services, LLC via e-mail at Blythedale@glfreeman.com.

