

VICE PRESIDENT OF STRATEGIC PROGRAMS SALARY RANGE: 100K – 120K

Since 1982, Greyston has provided individuals in Southwest Yonkers, NY with employment, training, and resources to lift themselves out of poverty. Greyston's internationally recognized, world-class bakery provides jobs to individuals who often are excluded from the mainstream workforce, and our wraparound community programs help individuals maintain employment and begin ascending the economic ladder. Rather than investing in the exclusion of applicants, Greyston invests in an inclusive model that ensures everyone willing to work has a fair chance to obtain and keep a job, regardless of his or her past. For more information, visit greyston.org.

The Vice President of Strategic Programs will play a key role in directing activities designed to provide training and employment opportunities; elevate and replicate the practice and philosophy of Open Hiring; and engage in fundraising activities to solicit and maintain funds for Greyston's strategic programs. The position requires a leader with both operational and interpersonal skills; the ability to represent and advocate for the organization in the community with public officials, the public and the media; and a belief in the passion, vision, and value of the organization's work. The Vice President of Strategic Programs will need to develop alliances with government and elected officials to ensure successful results for the community served, partners, and the organization.

CORE COMPONENTS/REQUIREMENTS:

Overseeing Greyston PathMaking Programs and the Center for Open Hiring to facilitate and champion the growth and continued success of Greyston.

- Lead department heads and managers in efforts that require the integration of multiple disciplines and functions.
- Represent and advocate for the organization in the community with political officials, the public, and media.
- Serve as one of Greyston's official spokespersons in promoting the organization and its vision and services and business solutions.
- Develop external relationships to ensure opportunities for innovation and service delivery that promote healthy communities.

Planning and managing a strategic execution process that enables program teams to align investments, staff, and other resources necessary to effectively implement strategies and achieve impact goals.

- Collaborate with direct reports to establish partnerships and business initiatives that ensure success for people and communities served by the organization.

- Establish and maintain relationships with other agencies and organizations in the community to meet community needs.

Serving as one of the organization's storytellers in promoting the organization and its mission and impact.

- Actively pursue speaking engagements to promote Greyston's mission and achieve Greyston's fundraising goals.
- Serve as an effective and visible representative and advocate for Greyston, increasing public awareness and broadening the organization's visibility through participation at industry events and conferences, and other relevant venues.

SKILLS/KNOWLEDGE:

- Commitment to Greyston's core values, mission, and programs with an approach consistent with the foundation's guiding principles, and holding self to the highest ethical standards.
- Skilled in effectively engaging others, both internally and externally, in building partnerships, achieving strategic initiatives, and attaining organizational goals.
- Strong strategic thinking/planning, and ability to manage, lead, and influence diverse groups of people.
- Strong communication and collaborative skills -- a true team player.
- Exceptional problem solving and analytical skills.
- Ability to simplify complex problems, work efficiently to create solutions, and navigate political landscapes.
- Ability to develop and execute annual financial plans and maintain prescribed financial controls while assuring the integrity of financial budgets.
- Ability to plan, execute, and supervise business development strategies, and direct multiple simultaneous efforts.
- Experience in developing innovative approaches to meet complex and varying challenges while considering the larger perspective or context of any actions.
- Proven skill in leading while being part of an integrated team, including developing talent and fostering high levels of performance.
- Ability to work under pressure, meet deadlines, and function within a dynamic and challenging environment.

EXPERIENCE:

- At least 10 years of program management.
- At least five years of public relations/community relations experience.
- Financial background a plus.
- Social services and/or healthcare industry experience a plus.

Greyston is committed to creating equitable employment opportunities for all individuals. We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law.

BENEFITS:

We offer a competitive salary and excellent benefits package, including medical, vision, prescription, dental insurance, company paid life insurance, long-term disability, flex spending, generous paid time off, a 401k, and an employee assistance program.

EEO STATEMENT:

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HOW TO APPLY:

If your background and qualifications match the Vice President of Strategic Programs role, and you are passionate about Greyston's social justice mission, we would love to hear from you. Kindly send your resume and cover letter, including salary requirements, to jobs@greyston.org.