



**Better Government Association  
Director of Development  
Ad Copy**

**KEES has been exclusively retained by the Better Government Association in its search for a [Director of Development](#).**

The Better Government Association is a non-partisan, nonprofit news organization and civic advocate working for transparency, efficiency, and accountability in government in Chicago and across Illinois. The BGA is seeking a charismatic, creative development professional to expand philanthropy during a transformational phase of organizational growth.

The Director of Development, as a member of the BGA's Leadership Team, will strengthen relationships with existing donors while identifying and engaging a new generation of philanthropists. Candidates with prior experience working in journalism, public advocacy or public interest fields are especially encouraged to apply.

The BGA is an equal opportunity employer. We are committed to diversity and inclusion in the workplace and strongly encourage applicants of color, LGBTQ, women, people with disabilities, veterans and/or those from immigrant backgrounds to apply for this position.

**Specific Requirements Include:**

- A minimum of 7 years of progressive development experience, with proven success in individual and institutional giving, campaigns, and events.
- Proven ability to build strong external relationships with a variety of volunteers, civic leadership, partner organizations and other stakeholders.
- Track record in financial management, stewardship, and developing strategies to successfully increase revenue.
- Familiarity with the Chicago and national foundation landscape and past success with cultivating foundation relationships and successfully securing and managing foundation grants.
- High level of oral communication and writing skills. Poise and presence before high-net worth individuals and civic leaders.
- Experience with planning and execution of in-person events exceeding 500 guests and in creating smaller, intimate events for VIP donors.
- Familiarity with the public policy issues of concern and relevance to the city and state within the Chicago and Illinois governmental landscape.
- Bachelor's Degree required; Master's Degree preferred.

This position offers a competitive salary, in the range of \$110-\$120K, with strong benefits.

**TO APPLY, PLEASE CLICK HERE: <http://bit.ly/BGA-DOD>**

To assure confidential tracking of all applicants, no applications will be accepted via email. ALL INQUIRIES WILL BE HELD IN STRICT CONFIDENCE.

This search is being managed by Laura Weinman, Vice President, and Christine Eddy, Project Manager, of KEES. Questions may be addressed to [christine@kees2success.com](mailto:christine@kees2success.com).

KEES (formerly Alford Executive Search) is a nonprofit executive search firm that builds diverse teams and dynamic leaders in the nonprofit and public entity sectors. A woman owned and operated firm, KEES offers a full array of nonprofit consulting services including executive search, leadership development, interim staffing, and HR support. For more information, please visit [www.kees2success.com](http://www.kees2success.com).

To learn more about the Better Government Association, please visit: <https://www.bettergov.org>