

BridgePointassociates

7000 W. Palmetto Park Road | Boca Raton, FL 33433 | www.bridgepointassociates.net

Major Gifts Officer Highly Regarded Medical School New York City

Salary: Up to \$125k, with the potential of some flexibility, based on experience.

Position Overview:

Terrific new Major Gifts Officer (MGO) position with a highly regarded medical school in New York City. The position will join a growing team and be responsible for prospecting, cultivation, solicitation and stewardship of donors with the capacity to give \$10k+. The MGO will work closely with physicians and professors on various proposals to raise funds for research and clinical care. In addition, the position will have the opportunity to support several affinity groups and volunteer councils. Qualified candidates will have approximately 3 to 5+ years of relevant experience, with a strong track record of success of closing five and six figure gifts. Experience with large NYC nonprofit organizations is preferred. Salary is up to \$125k, with the potential of some flexibility, based on experience.

Responsibilities:

- Prospect research, identification, cultivation, solicitation and stewardship of donors, focusing on \$10k+ gifts
- Requalifying existing donor prospects
- Design and execute major gifts fundraising strategies for a portfolio of approximately 125-150 prospects and donors
- Collaborate with physicians and other colleagues on various fundraising proposals

Qualifications:

- Approximately 3 to 5+ years of relevant experience
- Strong track record of success securing five and six figure gifts
- Experience with large NYC organizations preferred

Equal opportunity employer.

To Apply

All applicants should e-mail their résumé to Jazmynn Rollins at jrollins@bridgepointassociates.net (be sure to note the job title in the subject line of your e-mail). No phone calls please.

**For additional information, please email Jazmynn Rollins at
JROLLINS@BRIDGEPOINTASSOCIATES.NET**

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