

GREYSTON

VICE PRESIDENT OF STRATEGIC PROGRAMS

Since 1982, Greyston has provided individuals in Southwest Yonkers, NY with employment, skills and resources to lift themselves out of poverty. Greyston's internationally recognized world-class bakery provides jobs to individuals who are often excluded from the mainstream workforce, and our wrap-around community programs help individuals maintain employment and begin climbing the economic ladder. Rather than investing in the exclusion of applicants, Greyston invests in an inclusive model that ensures everyone willing to work has a fair chance to obtain and keep a job, regardless of their past.

For more information, please visit Greyston's website at greyston.org.

An integral member of the Greyston Executive Team, the Vice President of Strategic Programs plays a key role in directing activities designed to provide training and employment opportunities; elevate and replicate the practice and philosophy of Open Hiring; and engage in fundraising activities to solicit and maintain funds for Greyston's strategic programs. This position requires a leader with a consistent track record of consistently demonstrated and superior skills in strategic decision-making and collaboration at a senior level. The role should also have both operational and interpersonal skills, the ability to represent and advocate for the organization in the community with public officials, the public and the media, and the belief in the passion, vision and value of the organization's work. The Vice President of Strategic Programs will need to develop alliances with government and elected officials to ensure successful results for the community served, the partnerships, and the organization.

CORE COMPONENTS/REQUIREMENTS:

Oversee Greyston Path Making Programs and The Center for Open Hiring to facilitate and champion the growth and continued success of Greyston.

- Lead direct reports department heads and manages in efforts where the scope and complexity of responsibilities require the integration of multiple disciplines and functions.
- Represent and advocate for the organization in the community with political officials, the public and the media.
- Serve as one of the organization's spokespersons in promoting the organization and its vision and services and business solutions.
- Develop external relationships to ensure opportunities for innovation and service delivery that promotes healthy communities.

Plan and manage the strategic execution process that enables strategic program teams to align investments, staff, and other resources necessary to implement their strategies and achieve their impact goals.

- Collaborate with others to establish partnerships and business initiatives to ensure success for the people and community served.
- Establish and maintain relationships with other agencies and organizations in the community to meet community needs.

Serves as one of the organization’s spokespersons and storyteller in promoting the organization and its mission and impact.

- Actively pursue speaking engagements to promote Greyston’s mission and achieve Greyston’s fundraising goals.
- Be an effective and visible spokesperson and advocate for Greyston, increasing public awareness and broadening the organization’s visibility through participation at industry events and conferences.

Collaborate with other members of the Greyston Executive Team on decisions related to the broader issues of the organization

- Work with Executive Team peers and other leaders within the organization on overall strategy development and execution planning
- Work with team members across functions to ensure collaboration on the development of shared goals

Develop a productive relationship with the Board of Directors to maximize the contributions from each member towards Greyston’s strategic program goals.

- Work closely with the CEO and Greyston Board Members on all strategic program activities.
- Work collaboratively with the Program Committee Chair to Manage the Program Committee.
- Provide regular monthly updates to the Board to foster a productive, open, and transparent partnership with the Board.

SKILLS/KNOWLEDGE:

- Commitment to the Foundation’s core values, mission and programs with an approach that is consistent with the Foundation’s guiding principles and holding self to the highest ethical standards.
- Superior influencing skills and ability to work successfully with peers; a true team player.
- Strong strategic thinking/planning and in managing, leading and influencing diverse groups of people.
- Skilled in effectively engaging others both internally and externally in order to build partnerships, achieve strategic initiatives, and attain organizational goals.
- Exceptional problem solving and analytical skills.
- Ability to simplify complex problems, work succinctly with others and be able to navigate political landscapes.
- Ability to develop and execute annual financial plans and maintain prescribed financial controls while assuring the integrity of financial budgets.

- Ability to plan, execute and supervise business development strategies and direct multiple simultaneous efforts.
- Ability to construct new and innovative solutions for complex and varying problems and situations while approaching issues/problems by considering the larger perspective or context.
- Ability to lead while being part of an integrated team, including the ability to develop talent and build a high performing team.
- Ability to work under pressure, meet deadlines, and function within a dynamic and challenging environment.

EXPERIENCE:

- Ten plus years of Program Management.
- Five years plus of Public Relations/Community Relations
- Financial background a plus
- Development/Fundraising background a plus
- Social Services and/or Health Care industry a plus
- Human Resources experience a plus

Greyston is committed to creating equitable employment opportunities for all individuals. We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law.

BENEFITS:

We offer a competitive salary range of \$100,000-\$120,000 and excellent benefits package, including medical, vision, prescription, dental insurance, company paid life insurance, long-term disability, flex spending, generous paid time off, a 401k, and an employee assistance program.

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HOW TO APPLY:

If your background and qualifications match the Vice President of Strategic Programs role, and you are passionate about Greyston's social justice mission, we would love to hear from you. Kindly send your resume and cover letter, including salary requirements, to jobs@greyston.org.