



Vice President for Advancement

KEES has been exclusively retained by the Lutheran School of Theology at Chicago in its search for a new Vice President for Advancement.

The Lutheran School of Theology at Chicago (LSTC) seeks an innovative and collaborative Advancement leader with a decisive style that is grounded in an exemplary track record of leading a high functioning team to fundraising success. An understanding of faith-based organizations and educational institutions, and knowledge of the Lutheran philanthropic community, is highly desired. Taking an organized, thoughtful, and reflective approach, the Vice President will approach any challenges with a constructive outlook and creatively work to address them. The Vice President will report to the institution's President, James Nieman, PhD, and will serve as a member of the President's Executive Cabinet. The Vice President will also provide leadership to the Advancement and Marketing team, with three direct reports: The Director of Advancement Operations, Director of Philanthropic Engagement and Director of Strategic Marketing and Communications.

Specific requirements include:

- Passion for theological education, social justice and LSTC's mission.
- Evidence of a high degree of intercultural competency.
- A minimum of seven years of progressive experience in Advancement, with three or more years managing a multi-functional team.
- Demonstrated ability to secure six-figure gifts.
- Experience working closely with a President or CEO, Executive Team and Board Leadership in a complex agency, coaching and assisting leadership in managing major donor relationships.
- Proven ability to build strong external relationships with a variety of stakeholders including clergy, donors, volunteers, public leadership, partner organizations and other stakeholders.
- High proficiency with direct donor interaction is a must, including discussions of personal and family finances, faith, and asking for major financial commitments.
- Comfort with a robust travel schedule to meet with donors and prospects; ability to manage "in office" work from the road regularly.
- Knowledge of best fundraising practices as well as strengths in the distinctive needs for planning, finances, and supervision germane to Advancement work.

- Commitment to promoting institutional values of and aspirations for equity, diversity, and inclusivity.
- Bachelor's Degree; advanced degree and/or CFRE credential preferred.

Salary range is \$130k – \$150k

TO APPLY, PLEASE CLICK HERE: <http://bit.ly/LSTC-VP>

LSTC is committed to diversity and seeks to foster gender and racial-ethnic equity and inclusion within its faculty and staff. Persons of all gender expressions and/or persons from historically underrepresented cultural groups are especially encouraged to apply.

To assure confidential tracking of all applicants, no applications will be accepted via email. ALL INQUIRIES WILL BE HELD IN STRICT CONFIDENCE.

This search is being managed by Laura Weinman, Vice President, and Octavia Daniels, Project Manager of KEES. Questions may be addressed to odaniels@kees2success.com.

KEES is a retained executive search and consulting firm that builds transformative teams and leaders. Founded in 2013 as an expansion of Alford Executive Search, KEES partners specifically with nonprofit organizations to provide an array of search, leadership, interim staffing and human resources support. For more information, please visit www.kees2success.com.

The mission of LSTC, a seminary of the Evangelical Lutheran Church in America, is to form visionary leaders to bear witness to the good news of Jesus Christ. LSTC is a distinctive and leading urban Lutheran seminary training students to serve in the global community. For more information, please visit www.lstc.edu.